



ELITEBUSINESS
S T R A T E G I E S

COMPANY DATA

Elite Business Strategies Florida Locations:	504-A Capital Circle SE Tallahassee, Florida 32301 111 N. Orange Ave Suite 1020 Orlando, Florida 32805
Point of Contact:	Princess Ousley, President & CEO (850) 320-6108 or (850) 519-5939 mobile Princess.Ousley@ebsleaders.com
CAGE Code:	7FHU4
DUNS:	029676292
Certifications:	8 (A) Certified Woman-Owned Small Business (WOSB) Economically Disadvantaged Woman-Owned Small Business (EDWOSB) Disadvantaged Business Enterprise (DBE)
Primary NAICS Code:	561110
Years in Business:	12 Years
SBA Business Opportunity Specialist (BOS) North Florida District Office U.S. Small Business Administration Government Contracting/8(a) Division	Jay W. Choi, 8(a) Business Opportunity Specialist 7825 Baymeadows Way, Suite 100B, Jacksonville, FL 32256 Office: (904) 443-1968 Email: jay.choi@sba.gov
Offer Letters	JaxOfferletters@sba.gov

Inc.
Regionals
SOUTHEAST
NO 05  2023

Inc. 5000
N° **196** **2022**
AMERICA'S FASTEST-GROWING PRIVATE CO'S



ELITEBUSINESS S T R A T E G I E S

OUR FIRM

Elite Business Strategies, LLC (EBS) is a women-owned professional services consulting firm established in 2011 in Tallahassee, Florida. Certified as an MBE, WBE, DBE and 8(a), EBS understands the challenges, issues, and opportunities faced before, during, and after a disaster. Our team guides clients from planning through recovery by providing technical, financial, management, training, mitigation, and construction expertise.

OUR CLIENTS

- Community groups/chambers/associations
- Local, state, tribal, and federal governments
- Private companies
- Homeland Security Agencies
- School districts
- Public health organizations



OUR EMERGENCY MANAGEMENT SERVICES

Preparedness (Planning, Training and Exercises) Services:

- ✓ COOP, COG, & CEMP plans
- ✓ HMGP and Debris Management plans
- ✓ Risk Analysis & Vulnerability Assessments
- ✓ Emergency Contract Procurement & Review
- ✓ Emergency Plans/Ordinances/Codes Review
- ✓ Capability Assessments
- ✓ Multi-jurisdictional Coordination
- ✓ Disaster Preparedness Assessments & Drills
- ✓ Response & Recovery Tabletop Exercises
- ✓ HSEEP - Exercise & Evaluation Program

Disaster Response & Recovery Services:

- ✓ FEMA PA/HMGP/Closeout
- ✓ EOC Support & PDAs
- ✓ Insurance Benefits Analysis
- ✓ Recovery Project Contract Management
- ✓ Federal and State Grant Management
- ✓ Program Compliance Monitoring
- ✓ Grant Financial Auditing & Tracking
- ✓ Environmental and Historic Compliance
- ✓ CARES Act compliance and consulting
- ✓ COVID-19 After Action Review (AAR)

OUR PRODUCTS DIVISION

www.MyEliteProducts.com supports the livelihoods of professionals across the U.S. We equip each of our customers, who do important work for their communities—including office support and set up, remediation, environmental services, surface preparation and professional cleaning—with a wide range of mission-critical products and services, along with plenty of support, training, and know-how.

Our portfolio includes over 150,000 products and we stand ready to source hard-to-find items. Our staff is highly trained on the environments in which our customers operate, and we provide technical support before, during, and after the sale. With over 51 locations across U.S. we can deliver the product where and when it is needed.

OUR CONSTRUCTION DIVISION

E3 Construction (E3) is a certified General Contractor that provides Emergency Repair & Restoration Services, and all phases of building construction and project management services. Our clients served include:

- ✓ Healthcare Facilities
- ✓ Industrial / Manufacturing
- ✓ School Systems / University Campuses
- ✓ Commercial/Retail Space
- ✓ Apartment Complexes
- ✓ Hospitality
- ✓ Highrise Condominiums
- ✓ State & Local Government
- ✓ Military Bases
- ✓ Non-Profit / Church Organizations



ELITEBUSINESS S T R A T E G I E S

OUR CERTIFICATIONS

We can provide diversification for your vendor base. We have received diversity certifications from city, county, state, and federal entities:

FEDERAL

- SBA 8 (a) Certified
- Economically Disadvantaged Women Owned Small Business (EDWOSB)
- Women Owned Small Business (WOSB)
- Small Business Enterprise (SBE)

STATE

- Florida & New York Women Business Enterprise (WBE)
- Florida & New York Minority Business Enterprise (MBE)

LOCAL/REGIONAL

- North Florida Small Business Enterprise (SBE) – incl. Leon, Gadsden, Franklin, Jefferson, Wakulla counties
- North Florida Minority Business Enterprise (MBE) – incl. Leon, Gadsden, Franklin, Jefferson, Wakulla counties
- Leon County School District Minority Business Enterprise (MBE)

OUR AWARDS

- 2020 – MBE of the Year - Minority Enterprise Development Committee
- 2020 – U.S. Small Business Prime Contractor of the Year - Region 4 – Department of Defense
- 2018 – Capturing Champions Recognition - Tallahassee-Leon County Office of Economic Vitality
- 2017 – Business of the Year - 34th Annual Minority Enterprise Development Committee
- 2017 – Appointment to the Office of Supplier Diversity's (OSD) Mentor-Protégé Program
- 2016 – Tallahassee Women Who Mean Business – Tallahassee Magazine
- 2014 – Business of the Year - Big Bend Minority Chamber of Commerce

"Elite Business Strategies has proven to be one of our most reliable regular suppliers and service providers... and has delivered the highest quality products with even better customer service. The competitive pricing, dependability and professionalism has shown to be second to none."

- Caretha Brown-Griffin, Director, Office of Small Business Programs, Naval Supply Systems Command Fleet Logistics Center Jacksonville

"The professionalism and stellar services provided by Elite Business Strategies resulted in the successful plan update that was approved by the State of Florida Division of Emergency Management (FDEM) and FEMA. Additionally, their work has been lauded by our municipalities and partner agencies as well for exceeding our already high standards. For these reasons, I am pleased to extend the highest recommendation."

- Bill Johnson, Broward County Director of Emergency Management

"Overall, this New York State Hazard Mitigation Plan Update reflects a thoughtful approach to mitigation planning, especially in light of the disaster challenges that the State has had to contend with over the past several years. The plan demonstrates a strong and high quality effort on the part of the State and its consulting team."

- FEMA letter of approval to Rick Lord, Chief of Mitigation Programs & Agency Preservation Officer, New York State Division of Homeland Security & Emergency Services

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423610 • 423620 • 423690 • 423710 • 423720 • 423730 • 423740 • 423830 • 423840 • 423850 • 424950 • 424990



U.S. SMALL BUSINESS ADMINISTRATION
WASHINGTON, DC 20416

May 20, 2020

Ms. Princess Ousley
President & CEO
ELITE BUSINESS STRATEGIES, LLC
504-A Capital Circle
Tallahassee, FL 32301

Dear Ms. Ousley:

Congratulations! It is my distinct pleasure and honor to advise you that your firm has been named winner of the U.S. Small Business Administration's 2020 Region 4 Small Business Prime Contractor of the Year award. You were nominated for this prestigious award by Ms. Caretha Brown-Griffin, Director, Office of Small Business Programs, FLC Jacksonville, NAS Jacksonville, FL.

Your hard work, innovative ideas, and dedication to your community have helped you succeed. The SBA is pleased to recognize your achievements and your role in driving our nation's economic growth.

Each year since 1963, the President of the United States has issued a proclamation calling for the celebration of National Small Business Week (NSBW). NSBW recognizes outstanding small business owners for their personal successes and contributions to our nation. More than half of Americans either own or work for a small business. Your achievement is why we recognize businesses such as yours.

Again, my heartiest congratulations and best wishes for your continued success!

Warm regards,

Barbara E. Carson
Deputy Associate Administrator
Office of Government Contracting
and Business Development